

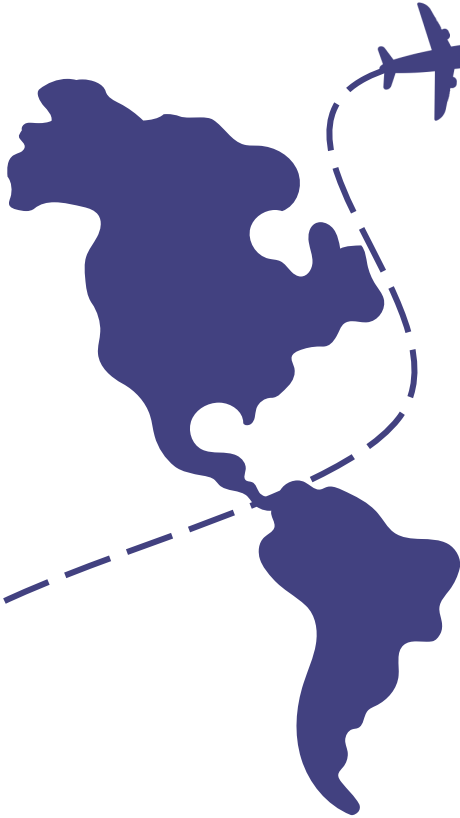
ECO-EFFICIENT WINGTIP

Competence Boost 2025

Structure . AI | AM . Part 21J



Smart Efficiency / Smart Life For (Legacy) Aircraft – TODAY!



Company Purpose

Leading provider of OEM independent
eco-efficient modifications and
retrofit solutions (support by AI and AM)
for **legacy aircraft**.

Today's Aviation Reality

75% of all flights < 2 hours or 1,000nm

70% of the transport capacity is provided by legacy aircraft (older than 5 years)

Next-gen technology not available to make a real difference for net zero 2050



The Challenge

Airlines face cost and transition pressure ...

- High fuel prices
- Increasing CO₂ offset cost
- Demand for efficient aircraft / next-gen aircraft
- Airlines wait more than 10 years* for new aircraft



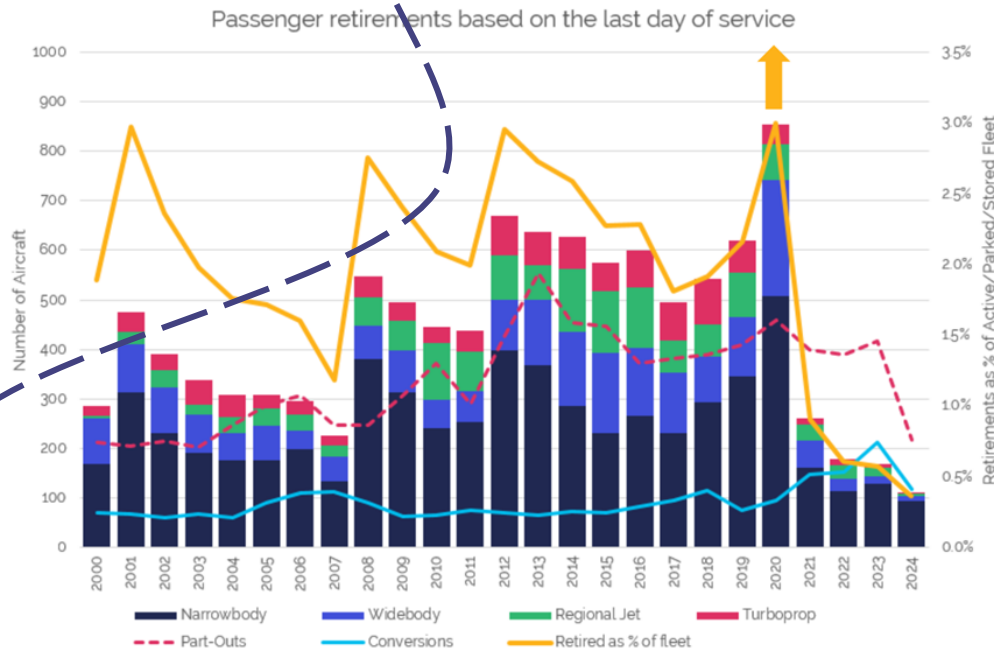
“Aircraft Retirements”

Less than **100 aircraft**
(fleet size: > 20.000) **retired 2024**

Trend has **intensified**
since 2020

Value of “**legacy**” aircraft
is **rising** sharply

No spare parts due to
lack of retirement



Source: IBA Insight, January 2025



Smart Solutions

Competence Boost 2025 Structure . AI | AM . Part 21J



- Type-specific and eco-efficient optimization (aerodynamics and structure) Of (legacy) aircraft.
- **Spare part fabrication (as third party) – reducing aircraft downtimes by more than 80%.**
- Operations optimization (altitude/speed) for max. or customized/ESG driven fuel savings.





Background Information



15,000+

Legacy aircraft of the A320^{ceo}/B737NG family are still in operation.

Our Development Plan



Parts and components



Prototype changes,
proof of concept

-3 years

Demonstrator



Build and fly
effective options on
Airbus A320ceo

today

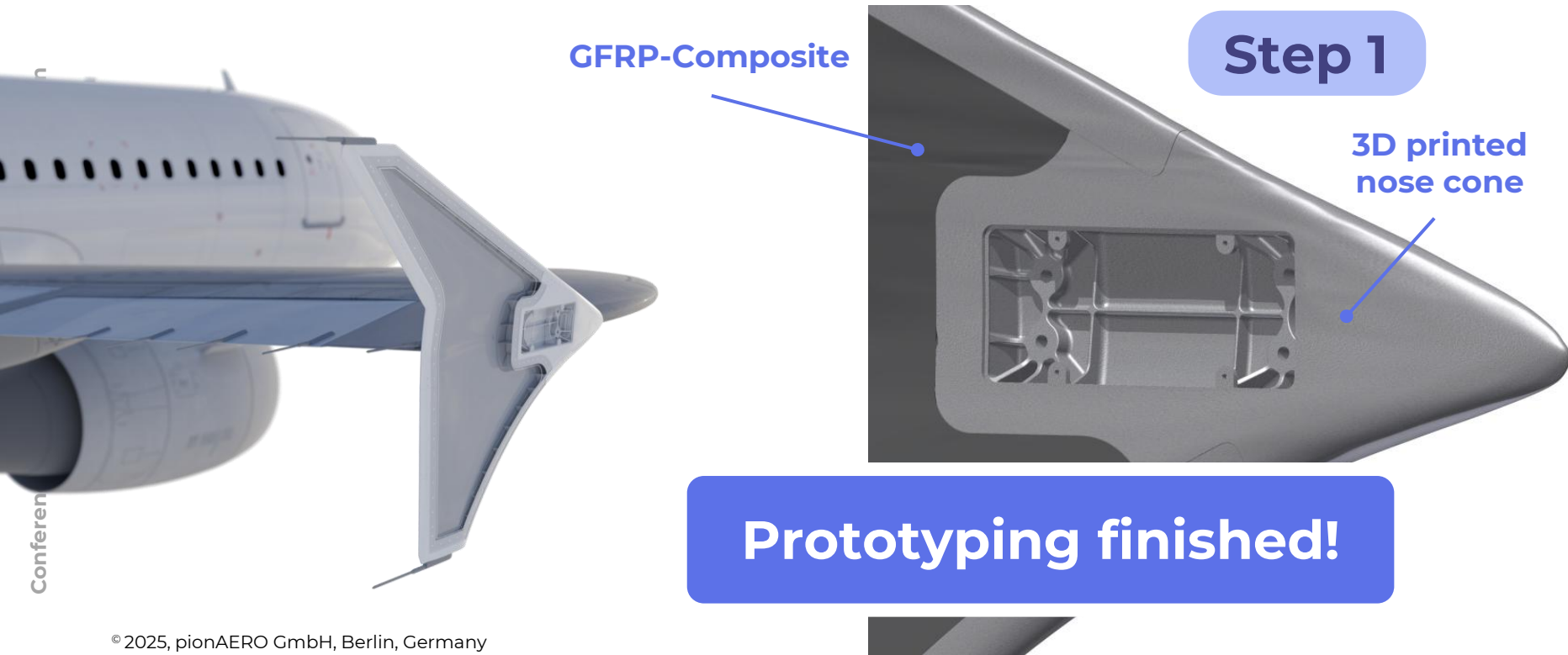
System provider



Full scope eco
modifications

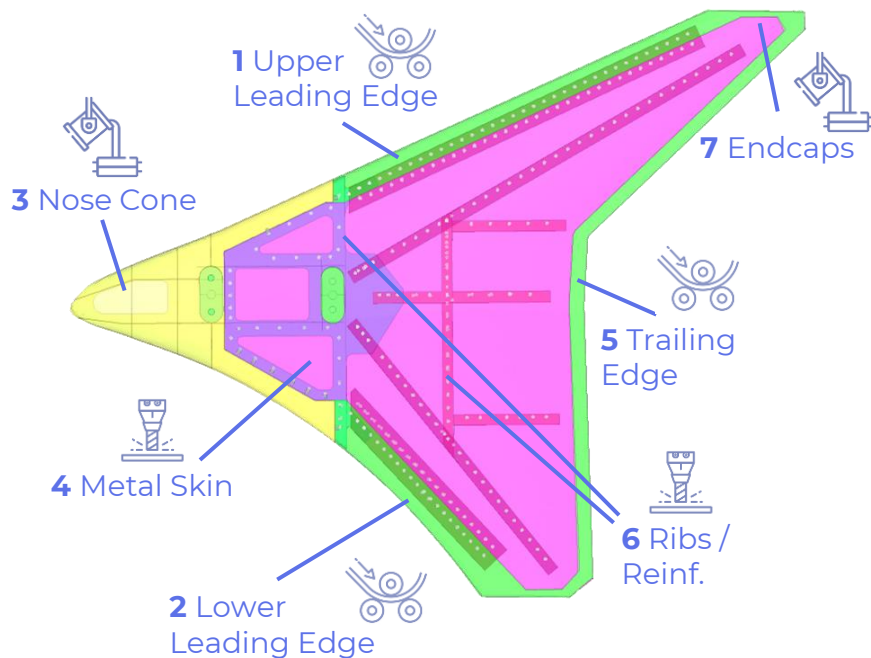
+3 years

A320 Wingtip Fence Retrofit

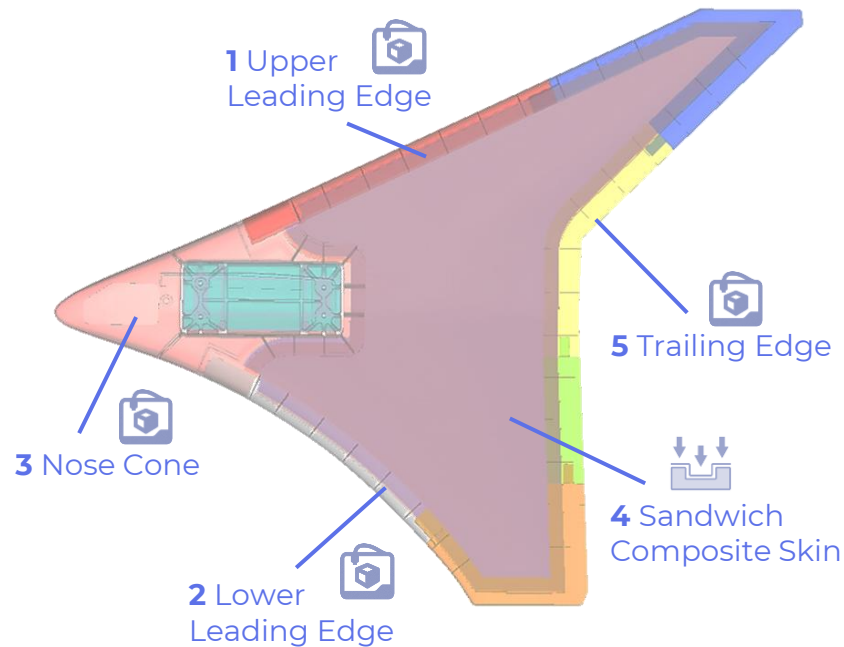


Reference vs. Retrofit

Legacy A320ceo WT-Fence



Retrofit A320ceo WT-Fence



Dimensions approx. H 1250 x W 970 x D 120 [mm]

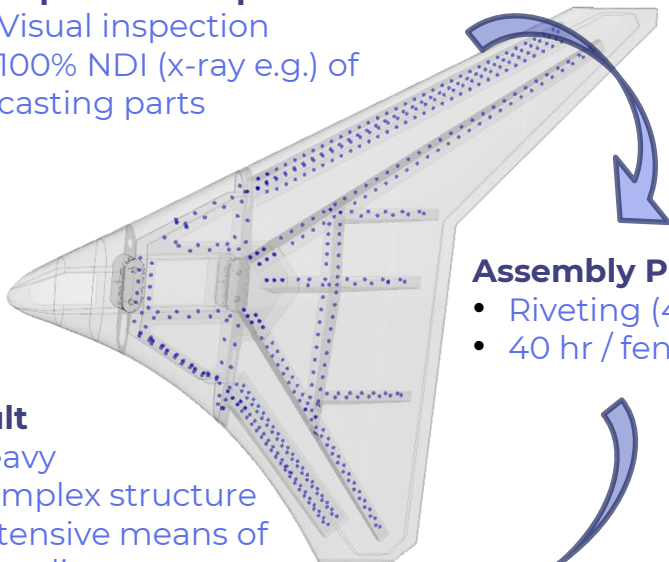
Reference vs. Retrofit



Legacy A320ceo WT-Fence

Components Inspection

- Visual inspection
- 100% NDI (x-ray e.g.) of casting parts



Assembly Process

- Riveting (470 pcs)
- 40 hr / fence

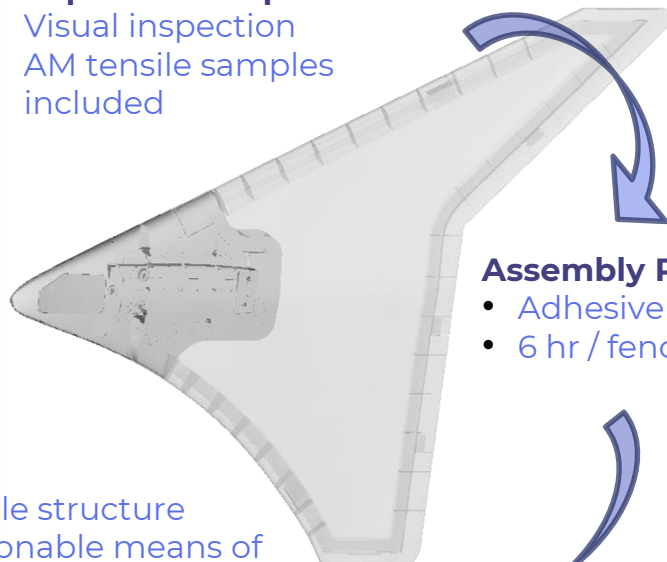
Result

- Heavy
- Complex structure
- Extensive means of compliance
- High manufacturing cost

Retrofit A320ceo WT-Fence

Components Inspection

- Visual inspection
- AM tensile samples included



Assembly Process

- Adhesive Bonding
- 6 hr / fence

Result

- Light
- Simple structure
- Reasonable means of compliance
- Moderate manufacturing cost

Resume – Retrofit Wingtip Fence



✓ Requirements



Re-engineering of existing part.
Design optimization related to
structure and production.

✓ Technology



Implementation of innovative
manufacturing and bonding
processes.

✓ Certification



Individual time-consuming process.
Complex demonstration of means
of compliance.

Next Step – A320ceo ECOfence



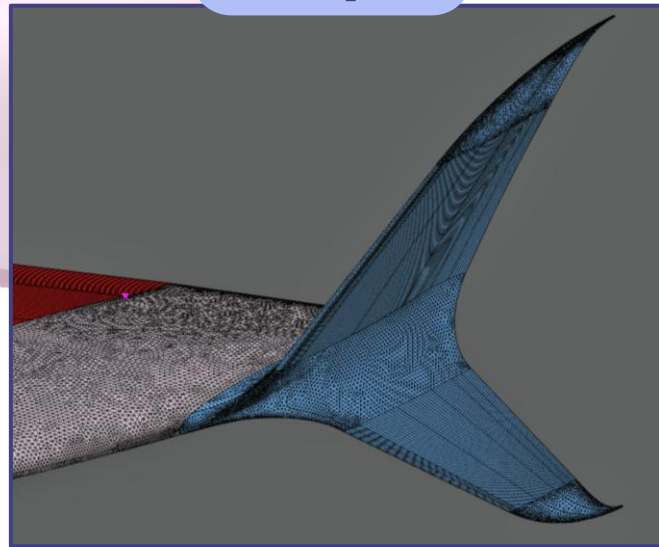
+2% Efficiency

Wingtip modification

Step 2

Eco-Fence

Orig. Fence



“Near-term” Product Range

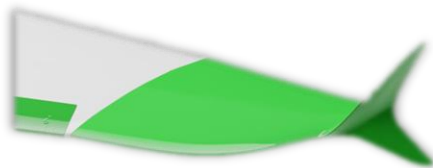


A320^{eco} retrofit kit(s) (FAA/EASA STC`s)



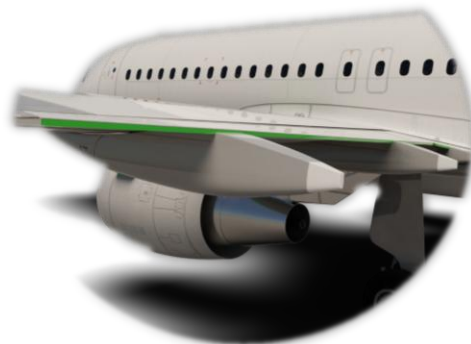
Laminar slat

Improvement*: ~ 1%
Available from 2025



Laminar wingtip, ext.

Improvement*: > 4%
Available from 2025



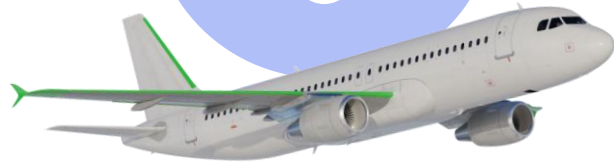
Mini Trailing Edges

Improvement*: > 4%
Available from 2026

Making “small” to “**BIG**”



Small technical change with a big impact on the environment



Yearly saving(s) per modified aircraft:

350 tons of fuel / Jet A1 – EUR 300.000

1.000 tons of CO₂ emissions – EUR 50.000

Calculation model: Airbus A320eco with laminar slat and ECO fence modification.
3 trips per day (@330 days) with 1.000 NM distance.
Block fuel: Total fuel for taxiing, takeoff/landing/cruise and reserves.

Calculation model: EUR 815 per ton as average Jet A1 fuel price in 2024.
(IATA, Jet Fuel Price Monitor)

Thanks

Do you have any questions?

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